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# Economics of palliative care

An introduction to some key concepts

**Peter May, PhD**

Research Fellow in Health Economics, Centre for Health Policy & Management, Trinity College Dublin, Ireland

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*National Palliative Care Research Center, USA*

# Learning Objectives

- To provide a basic introduction to economic evaluation
  - What and why
- To review current economic literature on palliative care
  - What does the evidence say (what does it not)?
- To provide an overview of considerations in conducting an economic analysis of a palliative care programme:
  - Variables, statistical considerations, research gaps

## Caveat

- This is a whistle-stop tour with some simplification and generalisation, more reading obviously needed



# Overview

- Health economic evaluation
- Economic evidence on palliative care
- Practical considerations in conducting a study



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# Economic evaluation

What is economic evaluation?

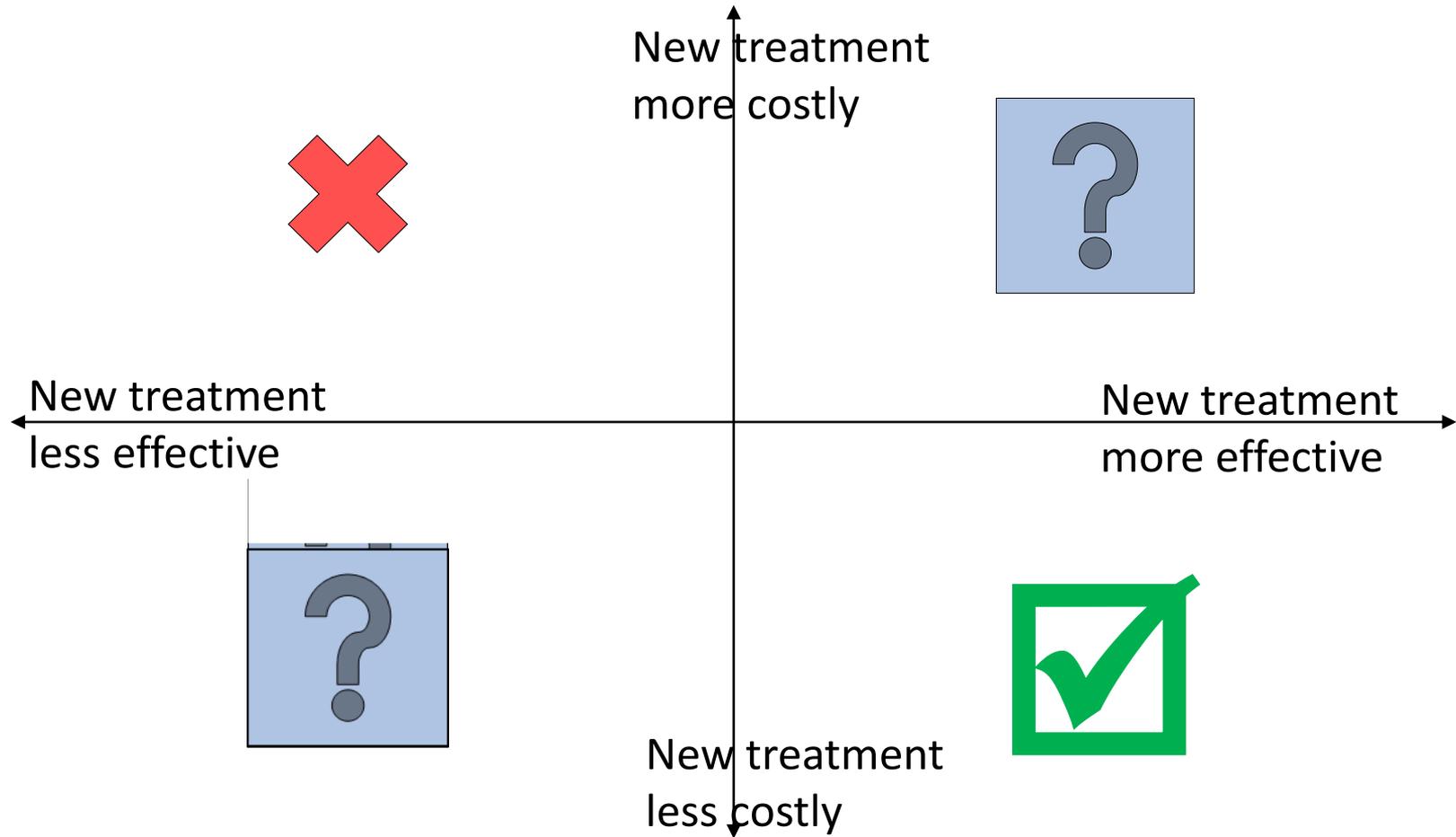
‘Full’ economic evaluation has two components:

- Measuring treatment effect on costs
    - Formal costs: e.g. hospital, GP, nursing home, out-of-pocket pharma
    - Informal costs: care & help provided by friends, family
  - Measuring treatment effect on outcomes
    - Patient outcomes: e.g. survival, HRQoL
    - Family outcomes: e.g. caregiver HRQoL
- ‘Cost-consequence’ analysis
- cost-effectiveness, cost-utility, cost-benefit, etc



# Economic evaluation

Cost-consequence analysis



# Economic evaluation

## Why do we do economic evaluation?

- A tool for managing scarcity
  - Unrelated to overall budget or who pays - a fact of life
  - Cost of health-related demands > available resources
    - Decisions in allocation: what do we pay for?
    - Every decision has an “opportunity cost”
  
- A tool we each use every day
  - Each of us has finite budgets at work and at home
    - Decisions in allocation and “opportunity cost”



# Everyday economic evaluation



# Everyday economic evaluation

- Sky subscription was €78 per month...



# Everyday economic evaluation

- Sky subscription was €78 per month...  
=  $(78 * 12) = €936$  per year...



# Everyday economic evaluation

- Sky subscription was €78 per month...  
=  $(78 * 12) = €936$  per year...  
=  $(936 * 18) = €16,848$



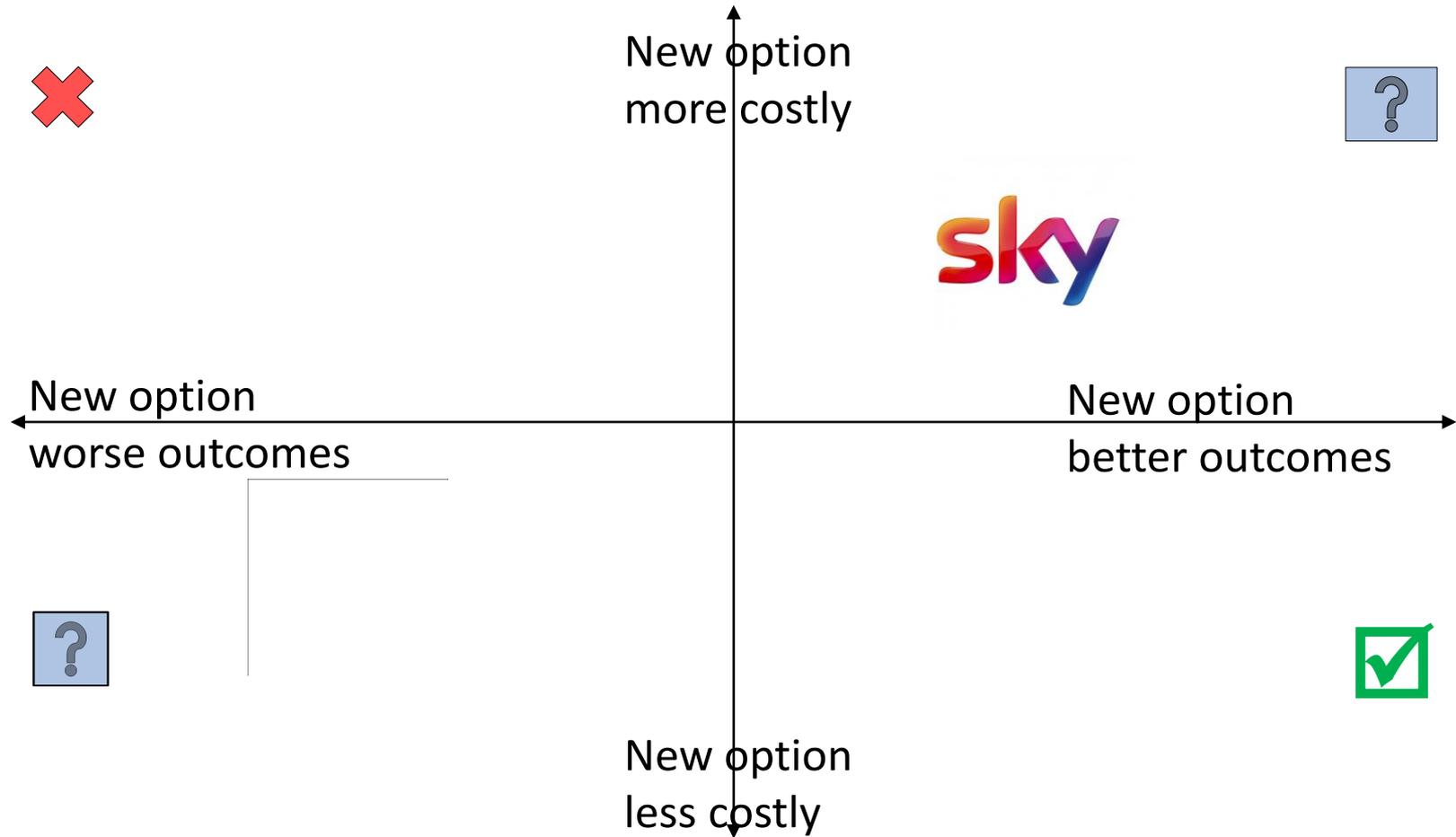
# Everyday economic evaluation

- Sky subscription was €78 per month...  
=  $(78 * 12) = €936$  per year...  
=  $(936 * 18) = €16,848$
- We can choose to spend €16,848 on Sky over the course of our son's childhood
  - And if benefits > costs then it might be the right decision
  - **BUT** that decision has an opportunity cost - this money could instead go on a college fund, dental care, trumpet lessons...



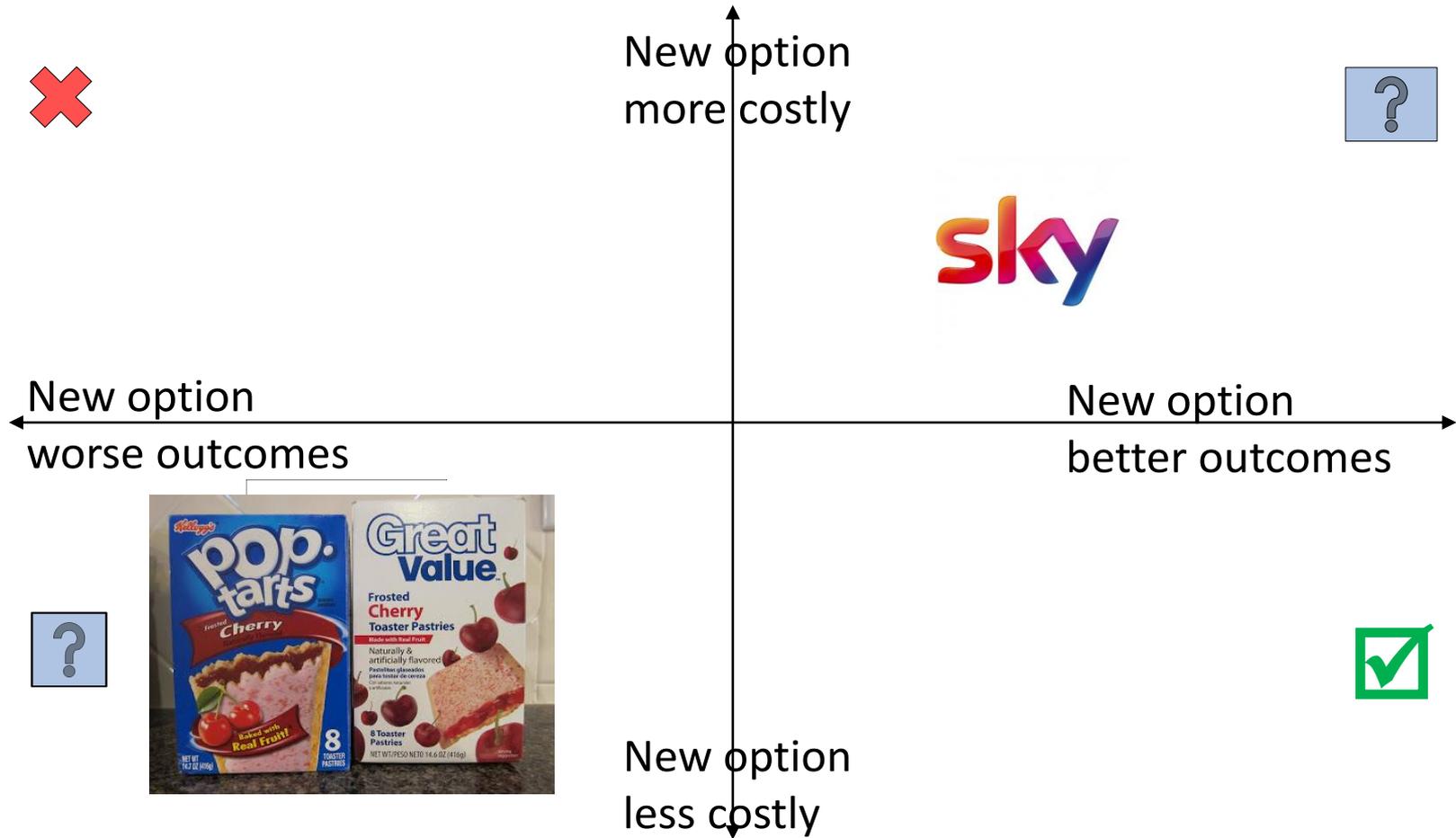
# Everyday economic evaluation

Cost-consequence analysis



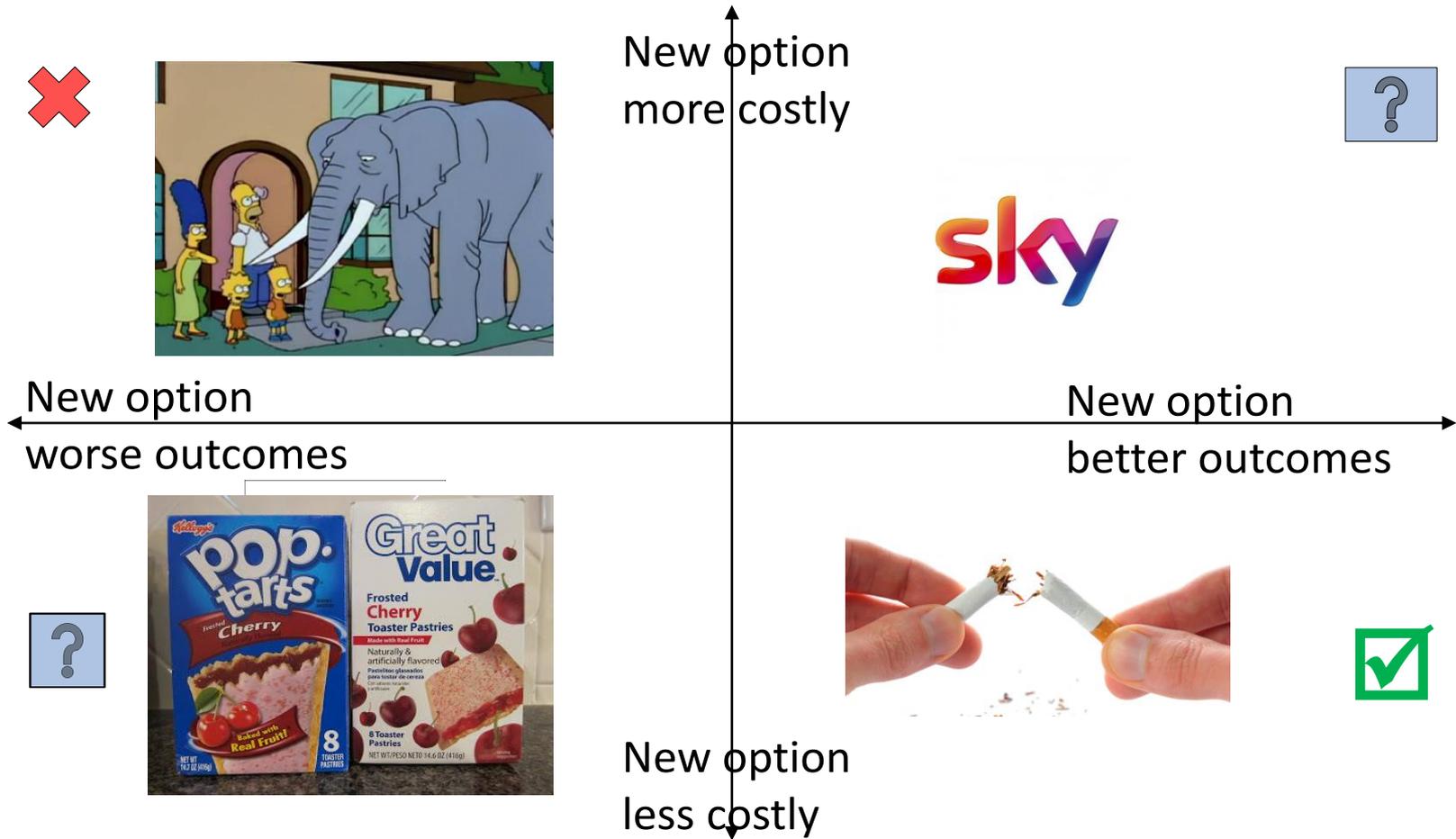
# Everyday economic evaluation

Cost-consequence analysis



# Everyday economic evaluation

Cost-consequence analysis



# Economic evaluation

## Summary

- Economic evaluation is a comparison of different options for their effect on costs and on outcomes
- Our aim is to ensure best care for greatest number of people through wise allocation of resources, which will always be scarce and have alternate uses
- While some abstraction is inevitable in practice, the principles are familiar & intuitive
- Timeframe is key because unlike many outcome variables costs add up (€78 versus €16,848)



# Overview

- Health economic evaluation
- **Economic evidence on palliative care**
- Practical considerations in conducting a study



# Current evidence

## Cost of care for serious illness

- 2001-2011: US healthcare spending doubled
  - By 2040, projected to be 1/3 of all economic activity in the US
  - Similar, less dramatic trends in other HICs and LMICs
  - High costs driven those with long-term chronic conditions and functional limitations (Aldridge and Kelley, 2015, Davis et al., 2016)
- Lowering costs for those with serious and complex medical illness is key to US health system sustainability



# Current evidence

Four key systematic literature reviews

Review	Key findings
Smith et al. (2014)	<ul style="list-style-type: none"><li>• All settings, study designs; 46 papers</li><li>• General pattern of cost-saving, heterogeneity of everything</li></ul>
Langton et al. (2014)	<ul style="list-style-type: none"><li>• Count-back studies of administrative data; 78 (!) papers</li><li>• Lower costs for PC, increasing use of 'decedent cohort' design</li></ul>
Gomes et al. (2013)	<ul style="list-style-type: none"><li>• High quality studies of homecare; 6 economics papers</li><li>• ~15-30% cost-saving</li></ul>
May et al. (2014)	<ul style="list-style-type: none"><li>• Prospective studies of hospital inpatient PCC; 10 papers</li><li>• ~15-20% cost-saving (<u>update coming soon</u>)</li></ul>



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# Current evidence

- Together these reviews establish two points of consensus:
  1. Palliative care is associated with lower health care/system costs
  2. Knowledge gaps re:
    - Everything! Few meta-analyses (so far)
    - But in particular **limited scope of enquiry**:
      - i. Analytic framework
      - ii. Timeframe
      - iii. Perspective



# Current evidence

Limitation (i): Analytic framework

Two components to economic evaluation:

- Measuring treatment effect on costs
- Measuring treatment effect on outcomes



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Limitation (i): Analytic framework

Two components to economic evaluation:

- **Measuring treatment effect on costs**
- ~~Measuring treatment effect on outcomes~~

In PC studies, 'consequence' part typically fudged through 'non-inferiority' assumption



# Current evidence

Limitation (i): Analytic framework

Two components to economic evaluation:

- **Measuring treatment effect on costs**
- ~~Measuring treatment effect on outcomes~~

In PC studies, 'consequence' part typically fudged through 'non-inferiority' assumption

- i.e. that outcomes for intervention group patients are at least no worse than those for comparison group patients
  - Cost analysis (or cost-minimisation analysis)



# Current evidence

## Limitation (ii): Timeframe

- Most evidence is from one of two phases of care:
  - Inpatient hospital stays
  - End of life (decedent count-back studies)
- Both associated with intensive treatment
  - Not representative of full trajectory of serious illness
  - Observational designs (so concerns re: matching)
  - EOL data a concern (Bach et al., 2004; Earle & Ayanian, 2006)



# Current evidence

## Limitation (ii): Timeframe

- In Temel et al. (2010), Greer et al. (2016) PC patients had
  - Lower hospital utilisation
  - Lower costs in last 30 days
  - .... yet higher mean costs overall?!
    - Survival effects eclipse lower intensity of care
- **Because costs add up, timeframe will dictate results**



# Current evidence

Limitation (iii): Perspective

- Whose costs?
  - Hospital studies focus on hospital costs
  - Charges studies focus on payer (e.g. Medicare) costs
  - Out-of-pocket and informal costs comparatively ignored
- Risk that observed cost-savings are passed on to other parts of the system or to patients and families



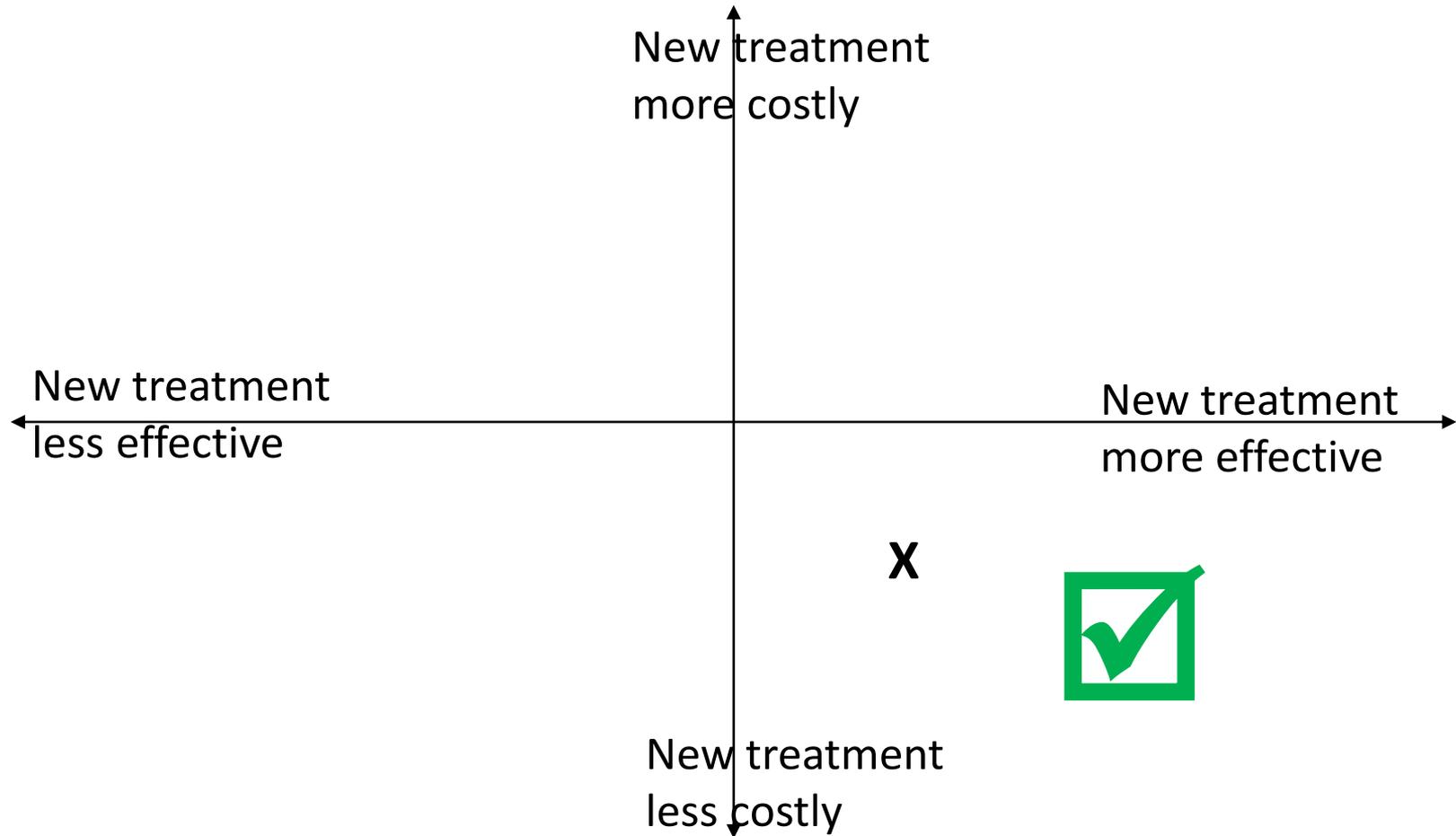
# Summary

- Evidence on **cost** of care for medical complexity is unarguable: costs are high and going higher (particularly in the US)
- Evidence on **PC effect** on these costs sometimes reported as unarguable (“PC saves money”) but reality more complicated
- Studies to date have limitations that may lead to overestimation
- Limitations not arbitrary; reflect routine data collection
- Critical for long-term development of policy and services that limits are addressed through expanded scope



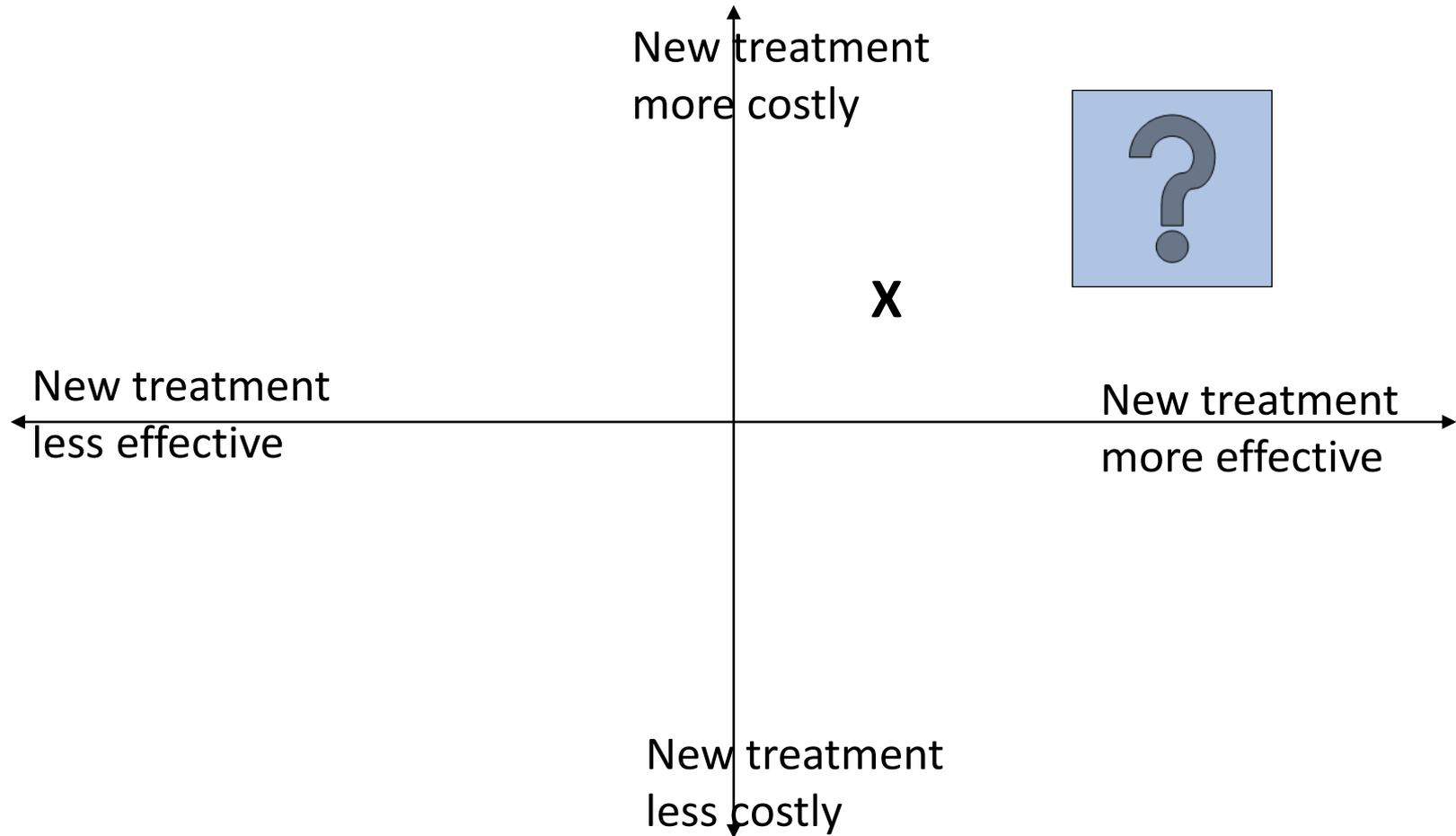
# Summary

One interpretation of current literature



# Summary

An alternative we should be ready for



# Overview

- Health economic evaluation
- Economic evidence on palliative care
- Practical considerations in conducting a study
  - Defining a research question
  - Statistical model



# Defining a research question

What, when, for whom?

- An economic research question will compare the costs (and consequences) of two options
- Most in the literature are broad, e.g.
  - What is the effect of palliative care on costs compared to usual care for adults with serious illness?
- Recent evidence recommends more detailed questions:
  - Intervention
  - Outcome
  - Target population



# Defining a research question

## Advice

- Consider intervention **timing**:
  - Earlier intervention more effective for hospital admissions (May & Normand, 2016) and LYOL (Scibetta et al., 2016)
- Consider outcome **perspective**:
  - PC reduces hospital costs (but CMS costs? Family costs?)
- In both cases, widest view is the best (and the hardest to achieve)



# Defining a research question

## Advice

- Consider target **population**:
  - What is the effect of palliative care on costs compared to usual care **for adults with serious illness**?
- Early studies assume treatment effect homogeneity but evidence of great heterogeneity (May et al., 2018):
  - PCC cost-effects larger for cancer & for more comorbidities
- Research populations who are particularly complex and/or understudied (e.g. dementia, multimorbidity)



# Statistical model

Awkwardness of healthcare utilization data

## Distributions typically pose problems for statistical analysis:

- **Non-negativity:** by definition never less than zero
- **Mass of zero-value observations:** in data drawn from populations, a large number of cost data-points will be zero
- **Positive skew:** a minority of patients incur a disproportionately high level of costs, skewing the distribution right
- **Heteroscedasticity:** variability of costs is unequal across a range of values for important predictors
- **Leptokurtosis:** clustering of cost observations for a large number of patients with similar care trajectories may result in high 'peaked-ness' of distribution

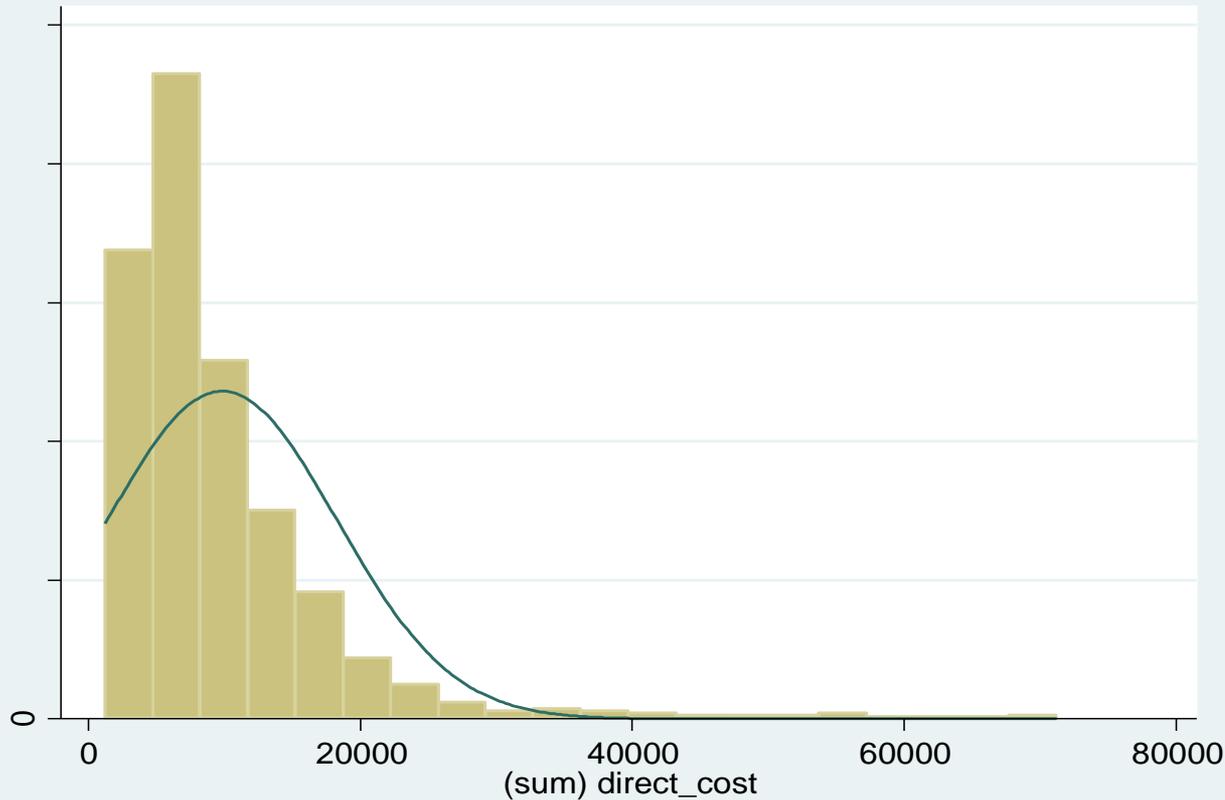
➤ **Linear regression (OLS) is seldom appropriate**



# Statistical model

Awkwardness of healthcare utilization data

## Total direct cost of hospital admission



**Skewness: 3.2**

(0 for normal distribution)

**Kurtosis: 17.7**

(3 for normal distribution)



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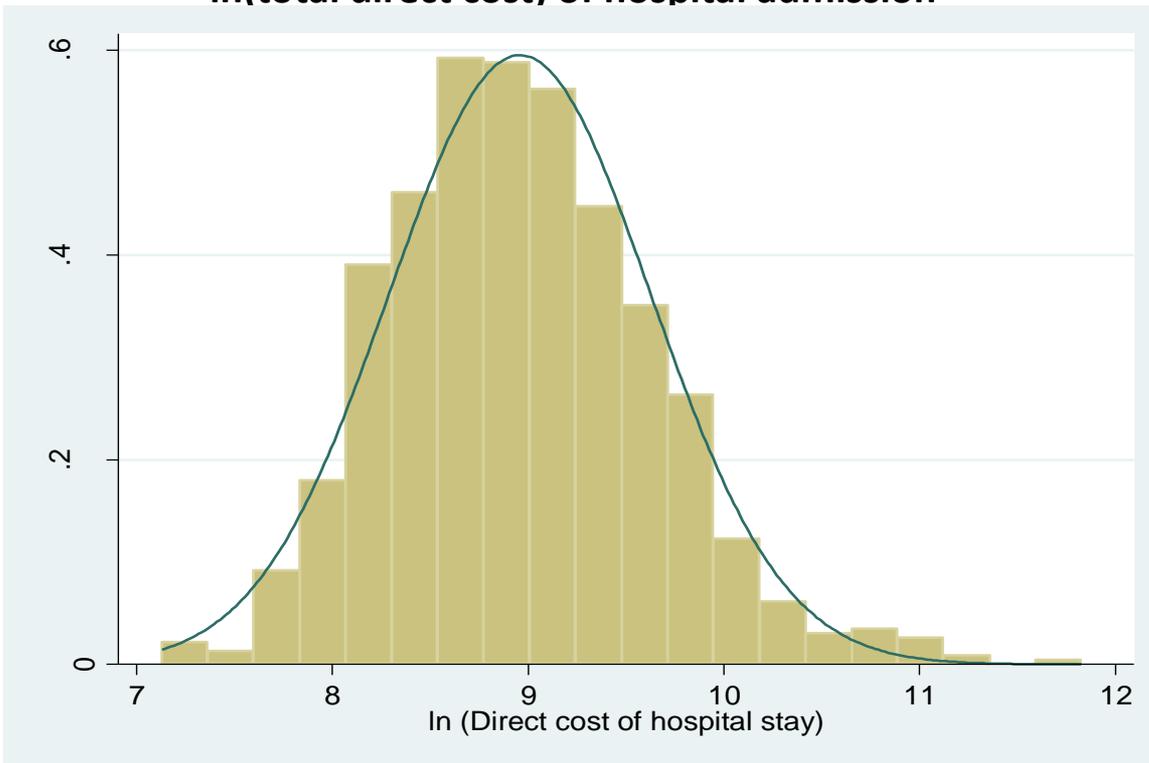
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# Statistical model

Awkwardness of healthcare utilization data

The 'old' way to address this was log-transformation, which generally mitigates skew, heteroscedasticity & leptokurtosis

**ln(total direct cost) of hospital admission**



**Skewness: 0.4**

(0 for normal distribution)

**Kurtosis: 3.4**

(3 for normal distribution)



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# Statistical model

Awkwardness of healthcare utilization data

However, beware the ‘retransformation problem’:

*“Although [log-transformed] estimates may be more precise and robust [than estimates using highly skewed distributions of untransformed costs], no one is interested in log model results on the log scale per se.*

*“Congress does not appropriate log dollars. First Bank will not cash a check for log dollars. Instead, the log scale results must be retransformed to the original scale so that one can comment on the average or total response to a covariate  $x$ .*

*“There is a very real danger that the log scale results may provide a very misleading, incomplete, and biased estimate of the impact of covariates on the untransformed scale, which is usually the scale of ultimate interest.” - Manning (1998)*



# Statistical model

Awkwardness of healthcare utilization data

**Consider instead non-linear alternatives to OLS:**

**Generalized linear model**

Family

Gaussian

Poisson

Gamma

Inverse Gaussian

Link

Identity

Log

Power



# Statistical model

Awkwardness of healthcare utilization data

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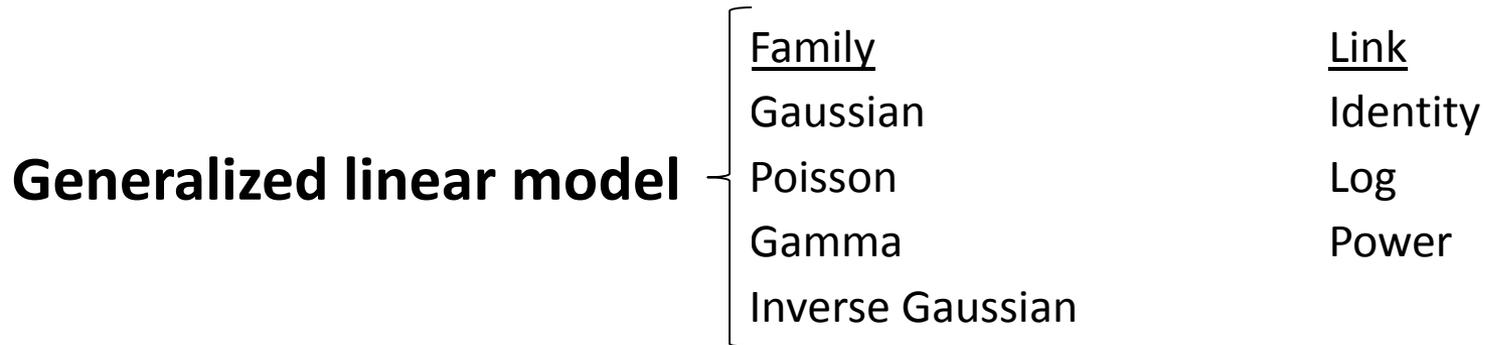
Power



# Statistical model

Awkwardness of healthcare utilization data

**Consider instead non-linear alternatives to OLS:**



**Exponential conditional mean models**

**Generalized gamma models**

**Extended estimation equations**

**Finite mixture models**



# Statistical model

Awkwardness of healthcare utilization data

## Stata programs available online to evaluate model performance:

- For GLMs only, Stata *glmdiag.do* from UPenn (<http://www.uphs.upenn.edu/dgimhsr/stat-cstanal.htm>)
- For all models, Stata *AHE\_2ed\_Ch\_3&12.do* from University of York (<http://www.york.ac.uk/economics/postgrad/herc/hedg/software/>)
- These test the appropriateness of specific models to a given distribution
- No model is dominant
  - Evaluating models prior to analysis is essential to maximize accuracy of estimated effects



# Statistical model

## Advice

- Consider and describe data carefully prior to analysis
- Avoid use of OLS, OLS  $\ln(y)$  and ANOVA with healthcare utilization data
- Consider nonlinear alternatives
  - Use available software to understand and evaluate options
  - Report briefly this process in Methods

## *Further reading:*

- *The York .do file accompanies a book: Jones et al. (2013a)*
- *For an overview of why model choice matters, see Jones (2010)*
- *For more technical analyses, see Jones et al. (2013b); Garrido et al. (2012)*
- *Not my true expertise but I am happy to help if I can (peter.may@tcd.ie)*



# Additional considerations

## Advice

- Do not remove outliers, e.g. define your sample by length of stay, match by length of stay, or use length of stay as a regression variable (May et al., 2016)
- If your cost data come from more than one year adjust for inflation using Consumer Price Index
- If your cost data come from more than one state adjust for cost of living using Medicare Wage Index



# Summary

- Economics of palliative care studies require consideration re:
  - Intervention timing
  - Cost perspective
  - Target population
    - Status quo reflects where data are routinely collected
    - Priority is expanding scope, i.e. well-funded 1ary research or better linking existing data (Maetens et al., 2016)
- Awkward data preclude use of ordinary regression



# Overview

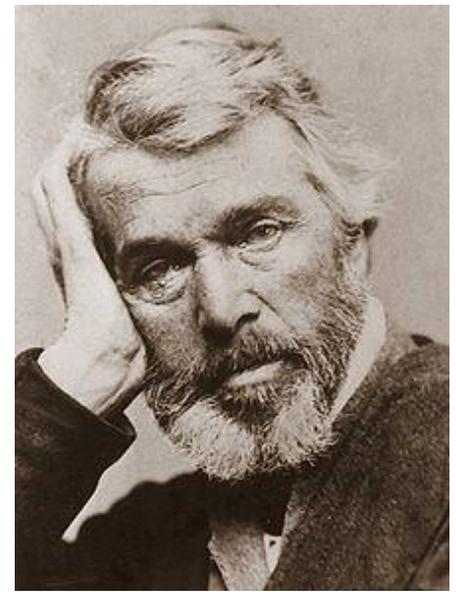
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# Final thoughts

Thomas Carlyle (1795-1881) called economics 'the dismal science'

Economists might argue that it is **reality** that is dismal



Rationing inevitable in all health systems; economics merely a decision tool to navigate hard (often unpalatable) choices

Projections of health status and costs make it critical to both improve outcomes and control cost of care to seriously-ill people

➤ An opportunity to make a difference!





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**Thank You**

E: [peter.may@tcd.ie](mailto:peter.may@tcd.ie)

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